Emerging themes: Learning from international experience

11 July 2011

The Private Rented Sector in the UK

Kathleen Scanlon LSE London



The English PRS in brief

- 17.4% of dwellings in 2010, up from under 10% in 2000.
- About 75% of landlords are private individuals and couples, mostly owning 1-4 units, often funded by buy-to-let mortgages
- PRS more common in urban areas than elsewhere, and flats more likely to be in private rental than houses



Who lives in the PRS?

- · The mobile
 - Young professionals
 - Students
 - High-income corporate transfers
- Those who can't afford owneroccupation
 - Housing benefit recipients
 - Migrants
 - Those who can't afford mortgage deposits



Who doesn't live in the PRS?

- Middle- and upper-income families almost always own their homes
- Very few of the elderly rent privately in the UK (not the case in some other countries)



Some similarities: Size of PRS

Country	%
Germany	59
USA	32
Australia	25
France	22
Belgium	18.5
Norway	17
Sweden	17
England	17
Netherlands	10
Spain	7



Landlords

(for-profit and non-profit, including pension funds)

Country	Individuals/couples	Institutions	Other
	(professionals or sideline)		
Australia	Almost all		
France	95.1	3.3	1.6
Ireland	90		
Belgium	86	14	
Spain	86	6.7	7.2
Norway	78	22	
USA	78	13	9
UK	75	25	
Finland	60	37	3
Germany	61	17	22
Netherlands	44	37	19
Sweden	Few	Most	
Austria	Few	Most	



Tenants

- In most countries they are
 - Young or old
 - Low-income
 - Singles or single parents
- · Main exception: Switzerland



Management

- In the UK as abroad, most small landlords manage their properties themselves. *Exception*: Hong Kong, where landlords collectively hire property management companies to maintain high-rise flats
- Maintenance seen as problematic at lower end of UK market. In other countries little relationship between quality of maintenance and use of professionals.



Some differences

- Tax treatment
- Financing for landlords
- Physical form of rented stock—and whether blocks can be broken up
- Security of tenure/rent regulation



Tax treatment

Country	Lower tax on rental income	Mortgage interest deductible	Costs deductible	Deprecia- tion allowance	Rental losses offset against other types of income
Australia	N	Υ	Y	Y	Υ
Belgium	Y	Y	Y	Y	
Finland	Y	N	Y	Y	Υ
France	N	Y	Y	N	Υ
Germany	N	Y	Y	Y	Υ
Netherlands					
business	N	Υ	Y	Y	Υ
Not	N	N	N	N	N
business					
Norway	N	Υ	Y	N	Υ
Spain	Y	Υ	Y	N	Υ
Sweden	N	Y		Y	N
Switzerland	N	Y	Y	Y	Υ
USA	N	Y	Y	Y	Υ
UK	N*	Y	Y	N	N



^{*}Except for 'rent-a-room' allowance

Financing for landlords

UK

- 8% of UK mortgages in 1Q11 were buy-to let (12% in 2008)
- No current gov't programmes to encourage investment.

Elsewhere

- Special mortgages for residential landlords not common.
- Many countries offer grants or tax incentives, almost always linked to affordable rents or energy saving.



Physical/legal form of rented stock

UK

Landlords own individual units which are not tenure-specific

Elsewhere

Denmark: Landlords
own entire blocks
which can only be
sold as a whole to cooperatives

USA: Restrictions on change of tenure ('condo conversions') in some urban markets



Rent regulation

Country	Rent regulation				
	on first	on new	of rent	Landlord can	Tenant has first
	renting	tenant	rises on	pass on cost	refusal on sale of
			existing	increases	unit
			leases		
Australia	N	N	N	Y	N
Belgium	N	N	Υ	Υ	N
Finland	N	N	Υ	N	N
France	N	N	Υ	Y	Υ
Germany	Sometimes	Sometimes	Y	Some	New owner bound
					by tenancy.
Netherlands	Υ	Υ	Y	Υ	New owner bound
					by tenancy.
Norway	N	N	Υ	N	N
Spain	N	Υ	Y	N	N
Sweden	Rents based on rents for similar units owned by municipal housing				
	companies.				
Switzerland	Υ	Υ	Υ	Y	N
USA*	N	N	N	N	N
UK	N**	N	N	Υ	N



^{*}Rent controls apply in some cities (e.g. New York City)

^{**}Rent caps apply for beneficiaries of Local Housing Allowance

Leases

Country	Typical lease period	Security beyond lease period
Germany	Indefinite	High
Sweden	Indefinite	High
Switzerland	Indefinite	High
Netherlands	Indefinite	High
Spain	5 years	Low
Norway	3 years or indefinite	Low
France	3 years	Medium
Belgium	1-3 years	Low
Finland	One year	Medium
USA	1 year	Low
UK	1 year	Low
Australia	6 months	Low



What is a 'sustainable' PRS?

- · A large sector?
- A growing sector?
- A profitable sector?
- One that accommodates a broad range of households?
- One that mainly houses those who benefit from the characteristics of private renting?

