

# Course information 2023-24 DV3165 Development management

#### **General information**

**COURSE LEVEL: 6** 

CREDIT: 30

**NOTIONAL STUDY TIME: 300 hours** 

## **Summary**

This course uses an institutional approach to examine the development process and to analyse the roots of developmental and anti-developmental experiences in countries, regions and organisations. The approach draws on institutional theories from political science, sociology and the new institutional economics.

# Aims and objectives

- To explain institutions and organisations as theoretical concepts.
- To analyse the development implications of different organisational forms.
- To examine coordination in the increasingly complex institutional systems that characterise the most advanced countries.
- To explore how characteristics of this complex interdependence are related to the persistence of high and low states of development.

#### **Learning outcomes**

At the end of this course and having completed the essential reading and activities students should be able to:

- explain the role of incentives in political behaviour and economic performance
- map the links from different organisations and institutions to the incentives they put in place
- compare and contrast why certain organisations are better suited to certain types of services and/or environments than others
- map the links from incentive systems to micro and macro-level economic performance
- discuss what stable institutional constellations comprise, how they come about, and under which conditions they perish.

#### **Essential reading**

For full details please refer to the reading list.

North, D. Institutions, Institutional Change and Economic Performance. (Cambridge: CUP) [ISBN 9780521397346].

Please consult the current EMFSS Programme Regulations for further information on the availability of a course, where it can be placed on your programme's structure, and other important details.

Brett, E.A. Reconstructing Development Theory. (Basingstoke: Palgrave-Macmillan) [ISBN 9780230229808].

Putnam, R.D. Making Democracy Work: Civic Traditions in Modern Italy. (Princeton: Princeton University Press) [ISBN 9780691037387].

Rodrik, D. (ed.) In Search of Prosperity: Analytical Narratives on Economic Growth. (Princeton: Princeton University Press) [ISBN 9780691092690].

#### **Assessment**

This course is assessed by a three-hour and fifteen-minute closed-book written examination.

### **Syllabus**

#### Part 1: Theoretical background

*Institutional theories:* institutions, organisations and development management; the importance of managing the transformation from less to more effective institutions.

#### Part 2: Governance

**Public order and theories of the State:** the origins and role of the state; Leviathan vs. social contract approaches; political accountability, order, and public policy-making in conditions characteristic of less-developed countries.

**Democracy and decentralisation**: fiscal architecture, hierarchical relations within government, and government responsiveness; residual power; interest groups vs. civic groups, organisation and voice, and political representation.

*International aid and international governance:* aid, conditionality and national sovereignty; the concept and limitations of 'global governance'; its effects on trade and aid flows; their ultimate effects on countries' development prospects.

#### Part 3: Private provision: the market and beyond

*Hierarchy, co-operation & incentives in private firms:* pure market exchange; the theoretical origins of firms; the role of hierarchy in efficiency and coordination.

**Real firms, small firms: micro-entrepreneurs and the informal sector:** theory of the firm applied to real, third-world market conditions; the origins of the informal sector; prospects for its development.

**Common resources and private solutions for collective action:** the economic characteristics of common property resources; the pervasiveness of Tragedies of the Commons and environmental degradation in LDCs; implications for efficiency; possibilities for private solutions and collective action; empirical examples from LDCs

# Part 4: Empirical studies of transformation and decomposition

*Institutions vs. geography vs. values:* why are some countries rich and others poor? Competing theories of the determinants of development; empirical evidence for each.

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**Analytical narratives on development failure:** why do some countries 'de-develop'? The cases of Venezuela, Zimbabwe and Pakistan; cross-country evidence of development failure.

**Analytical narratives on development success:** why do some countries succeed? Can their success be replicated? The cases of China and Botswana; cross-country evidence of development success.

**Towards a theory of development management:** a synthesis of the theory of parts 1 and 2 with the empirics of part 3; the determinants of development success; successful management of the transition to a rapid development process.

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